

2018 Unit Take-Order Sales Commission Structure



This year, we are introducing an all new, exciting commission structure that is designed to ensure that our unit has a successful sale. Simply complete each item and your unit will receive the designated percentage of bonus commission!



Units can earn up to a 39% maximum commission through the Popcorn Sale!

25%	Base Commission for attending the Council Popcorn Kickoff AND turning in the Unit Commitment form at the kickoff.
+ 4%	Bonus Commission for Units that decline the Prize Incentive Program (CC Kernel's Challenge and CAMP MASTERS High Achiever incentives would still be available)
+ 3%	Bonus Commission for Units that meet the established Fair Share FOS Goal by September 15, 2018.
+ 2%	Bonus Commission for Units that have 5 or more Unit Leaders to attend the Council Popcorn Kickoff (They must be in attendance for the entirety of the Council Popcorn Kickoff to receive the 2% Bonus Commission)
+ 2%	Bonus Commission by achieving Sales Success: Increase your 2018 Sale: <ul style="list-style-type: none"> • If your 2017 sales (rounded to the closest \$100) are \$21,000 or higher, a 3% increase in your 2018 sales will qualify you for an additional 2% commission • If your 2017 sales (rounded to the closest \$100) are between \$13,000 to \$20,900, a 4% increase in your 2018 sales will qualify you for an additional 2% commission • If your 2017 sales (rounded to the closest \$100) are between \$6,000 to \$12,900, a 9% increase in your 2018 sales will qualify you for an additional 2% commission • If your 2017 sales (rounded to the closest \$100) are between \$200 and \$5,900, a 10% increase in 2018 sales will qualify you for an additional 2% commission
+ 2%	Bonus Commission by having Spidey Senses & turning in paperwork and money (both parts are required to earn the 2% commission) <ul style="list-style-type: none"> • Pay 100% of the retail cost of your S&S Order by October 5, 2018 AND turn in the required paperwork and Take Order by October 5, 2018 • Pay 100% of the retail cost of your Take Order by November 16, 2018
+ 1%	Bonus Commission for Units that RSVP for the Council Kickoff (August 11, 2018 at First United Methodist Church, 10 am to 2 pm) to council@cimarronbsa.org by 3:30 pm Wednesday, August 1, 2018.

To fund your Scouting Adventures!

* ONLINE Sales are not subject to this commission structure and instead earn a flat 30% commission to that unit. Show & Sell will have a 35% commission structure.

(CC Kernel's Challenge and CAMP MASTERS High Achiever incentives would still be available)